



Chris Griswold, P.C.
A Business Transactions Firm

NEWS FROM THE FIRM

September 2009

Memberships

- OK, TX & American Bar Associations
Licensed in all OK & TX State Courts
- International Council of Shopping Centers
- Commercial Real Estate Council of Oklahoma City
- Urban Land Institute
- Oklahoma Renewable Energy Council
- CCIM Chapter of Oklahoma

Links & Resources

- Commercial Real Estate Council of OKC
www.crecokc.com
- International Council of Shopping Centers
www.icsc.org
- Urban Land Institute
www.uli.com
- Oklahoma Renewable Energy Council
www.ocgi.okstate.edu.orec

Contact Information

- 315 W. Edmond Road
Edmond, OK 73003
405.229.7595 (Direct Dial)
405.844.3380 (Fax)
chris@chrisgriswoldpc.com
www.chrisgriswoldpc.com

Message from Chris....

I just had a cute little girl on August 22nd, **Mackenzie Leigh Griswold** (5lbs-4oz; 18.5 inches). She was a little early (34 weeks) so she had to stay at the NICU at Mercy Hospital here in Oklahoma City. Understandably, my wife Heather and I were a little worried about her at first, however, she's now doing great, gaining weight and well on her way to keeping me in check (as all fathers know). It's times like these that I take a step back and look at the world (and my practice) a little differently. The thought that life is short and our time here should be well (or at least better) spent crosses my mind. Accordingly, I'd like to pass along a little "legal wisdom," if you will, to those of you in the industry as regarding the deals we chose to do vs. the ones we don't and what kind of consequences can ensue from trying to **make** the proverbial "wrong shoe fit." Read more below....

Deal Selection As Affecting Your Legal Fees

After having spent my entire career as a commercial real estate transactions lawyer, I'd like to share something with you all, from a legal perspective, about **lukewarm** deals. It's not like there is such a thing as a "perfect deal." At least I've never seen one.... However, if you're looking at a deal that you're (for whatever reason(s)) not crazy about, odds are, that really won't change.

Years ago, as a kid, I recall watching a certain episode of Laverne & Shirley. The plot was this: Laverne had met a boy and they were going to get married. To a casually observing stranger, Laverne and the boy seemed to be crazy about one another. However, during the course of the program, Shirley caught onto the fact that Laverne wasn't really in love at all.... When Shirley finally confronted Laverne about the prospect of being forever married to someone she didn't really love, Laverne put on her bravest face and said those timeless words: "...Shirley, I'll **learn** to love him...."

Now, we've all been Shirley from time to time (I know I have), but, my point is this...., no amount of money spent on legal fees will fix (or cost effectively fix) a deal which wasn't good in the first place. Sure, you can do amendments, novations, retro-active effective dates and terminations all you want. However, in the end, you'll be happier waiting on a deal that works vs. working through one that doesn't. After all, we all have just one life to live. Let's spend it (figuratively and literally) wisely.

What My Clients Are Saying....

"I want to reiterate how grateful we are for your continued guidance and professionalism. Your commanding ability and communications skills are a true virtue and a great asset to our company. Having you in our corner has given us great peace of mind heading into the future. Thank you for everything."

*Kris Garcia
Franchisee/ Dallas, Texas*

We're emailing you information that we hope you find useful. So feel free to pass it along to your friends if you think they would benefit from the information. Also, you can reply with any feedback you might have, or if you'd like to unsubscribe.